

## SolarWinds – U.S. Navy and Marines

### About SolarWinds:

SolarWinds is a leading provider of powerful and affordable IT infrastructure management software to customers worldwide, from enterprises of all sizes to every branch of the DoD, and nearly every civilian and intelligence agency of the U.S. Our approach is to deliver unexpected simplicity and redefine the management and monitoring expectations for all aspects of IT. We strive to eliminate the complexity found in traditional enterprise software and services by making it easy to find, buy, deploy, and maintain solutions, regardless of an agency's size. This focus on the user and commitment to excellence in end-to-end hybrid IT performance management has established SolarWinds as a worldwide leader in network management software.

SolarWinds' main feature is its ability to review situations and perform tasks from a single pane of glass  
 - Network Administrator, US Navy  
<https://www.techvalidate.com/tvid/350-D47-474>

### Our Capabilities Are Designed to Support:

- Network – Performance, bandwidth, configuration, logs, and more
- Application and Server – Servers, email, databases, configuration, websites, and more
- Storage – Performance, capacity, configuration, and more
- Virtualization and Cloud – Performance, capacity, configuration, and more
- Log Management – Enterprise security, log analysis, compliance, and more
- Continuous Monitoring – For both IT operations and information assurance
- Tools – IT help desk, asset management, managed file transfer, and more

### Key SolarWinds

#### Statistics:

- Employees – over 2,400 worldwide
- Customers – over 275,000 worldwide
- #1 in Network Management<sup>1</sup>

### Notable U.S. Navy/Marines Installations:

SPAWAR – Atlantic, Pacific, and NOLA  
 ONE-Net  
 LCS program  
 Atlantic fleet – various ships  
 MARCORSYSCOM G6  
 MARFORPAC G6  
 MARCENT G6  
 Camp Leatherneck  
 Network on the Move (NOTM)  
 MITSC – West, Mid-Pac, West-Pac, Res  
 SUPSHIP – Bath, Groton, Gulf Coast, Newport News  
 Navy Shipyards – Puget Sound, Norfolk, Portsmouth, Hawaii, Pt. Loma



# U.S. Navy – A Case Study

## Challenges:

- Lacked visibility into the problems leading to network performance issues
- Didn't have the tools to troubleshoot network problems or outages
- Lacked visibility into system/server health
- Had difficulty determining whether a security incident occurred and what happened
- Had inadequate automation of compliance reporting
- Had difficulty providing end-user and systems support from a central location

## Solution:

- The Navy uses SolarWinds® network and systems management, cybersecurity, and remote support tools to monitor network performance, troubleshoot network problems or outages, resolve configuration issues, and support end users and systems

## Results:

- Improved resolution rates for networking issues
- Improved configuration management
- Provided better service levels to the agency
- Deployed network changes faster with less risk
- Increased productivity of IT staff
- Rated their satisfaction with SolarWinds' products as 10 out of 10

## Purchase Decision:

- Ease of use
- Cost effectiveness
- Multi-vendor support
- Experience with other SolarWinds' products
- Integration with other SolarWinds' products
- Best value

## Source:

Network Engineer, U.S. Navy

TechValidate Federal survey October 2015

<https://www.techvalidate.com/tvid/883-030-2CA>

<sup>1</sup> Source: IDC® defined Network Management Software functional market, IDC's Worldwide Semiannual Software Tracker, April 2018, based on revenue.

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